



**TITLE:** Driver and Area Sales Support  
**LOCATION:** Los Angeles (metro and surrounding region)

**THE OPPORTUNITY:**

hint® water is seeking a motivated, sales- and customer-oriented individual to join our Southern California regional sales team. Duties will include driving Company-branded sprinter (van) to make product deliveries to wholesale customers, sales targets and other marketing contacts. Clean driving record is a must! Other potential support may include helping to manage sales displays or other marketing or sales activities. A positive attitude and proactive approach to all aspects of customer service is integral to this role.

You will report to our Regional Sales Manager and work in partnership with individuals from our sales and marketing teams.

**Key Responsibilities Include:**

- Delivering and Merchandising hint water within our existing retail and corporate accounts (delivering cases of water, positioning and building retail displays, ensuring appropriate flavor mix)
- Being a positive customer contact. Collect and communicate feedback to Sales Manager
- Supporting other Marketing efforts (e.g. product deliveries and set-up for field marketing events)

**WHO ARE YOU?**

You are an energetic, outgoing and highly organized individual. You take pride and ownership of your responsibilities and look to create long-lasting partnerships with your customers. Dependability and punctuality are critical.

**Minimum Qualifications:**

- Clean driving record (will be checked by our insurance)
- Ability to lift, carry and stack multiple cases of bottled water (15 lbs each)
- Ability to work both independently and as a team player
- Attention to details and time management skills
- Bachelor's degree preferred; combination of education/experience will be considered

## WHO ARE WE?

**hint**® water is a refreshing alternative to sodas, juice and other sweetened drinks and it tastes great! We are on a mission to help the world live a healthy lifestyle, both by offering our all-natural products for consumption, and by supporting other healthy initiatives. Apparently we have struck a chord, and our water is popping up in all sorts of places such as Time Magazine, the Academy Awards, on *Grey's Anatomy* and in the hands of fans such as John Legend, Steven Spielberg and Charlize Theron. **hint** was named one of the "15 Startups You Need to Know for 2015" by Forbes.

Founded in 2005 by former AOL Executive and Award Wining Entrepreneur Kara Goldin, **hint** has expanded to over 15 delicious flavors of **hint** as well as 6 flavors of **hint fizz**®, a line of unsweetened sparkling water. Our third product line, **hint kick**™, marries the same delicious fruit-kissed water with a light touch of caffeine! The leader in flavored essence water, **hint**, and **hint fizz**, can be found in fine grocery and retailers across the United States such as Whole Foods, Andronico's, Safeway, The Fresh Market, Starbucks and Bristol Farms. **hint**, can also be purchased online at [www.drinkhint.com](http://www.drinkhint.com) and Amazon.com.

The idea behind **hint** is simple: pure water, nature's original refreshment, accented with natural flavor. No sugar, no diet sweeteners. EVER.

HINT, Inc. is headquartered in San Francisco, California.

[www.drinkhint.com](http://www.drinkhint.com)

**If this sounds like you, please send cover letter and resume to: [alex@drinkhint.com](mailto:alex@drinkhint.com).** Please include "SoCal Driver" in the subject line – thanks.

**We look forward to meeting you.**