



hint® water sales internship
Northern California
SF Bay Area/Sacramento
summer 2017

Application Deadline: Until positions are filled
Position: 2 full time, paid
Timeframe: mid-May through September (flexible)

What's the job?

hint® water, one of the fastest growing beverage companies in the market, is looking for several dynamic individuals to join our team as full time Sales Interns for Northern California during Summer 2017.

Who Are You?

- An energetic and positive personality!
- Able to work independently, while being part of a supportive team
- Comfortable with quotas and goals – they're a personal challenge!
- Highly motivated with great customer service skills
- Interested in gaining solid experience in Sales with an exciting, fast-growing company with a uniquely positioned product
- Interested in learning how to build a brand/execute a brand strategy
- Passionate about a healthy lifestyle, nutrition and promoting a product that enables customers to make healthy choices without sacrificing taste
- Have a drivers license and a car

What Will You Do?

- Develop and qualify leads
- Sell product into new accounts/stores
- Conduct store visits and customer account maintenance
- Prospect via phone and in-person
- Assist with promotional activity
- Prepare and present sales proposals
- Display accountability along with desire for personal growth

Who are We?

hint is a refreshing alternative to sodas, juice and other sweetened drinks and it tastes great! We are on a mission to help the world live a healthy lifestyle, both by offering our all-natural products for consumption, and by supporting other healthy initiatives. Apparently we have struck a chord, and our water is popping up in all sorts of places such as Time Magazine, the Academy Awards, on Grey's Anatomy and in the hands of fans such as John Legend, Steven Spielberg and Charlize Theron. **hint** was named one of the "15 Startups You Need to Know for 2015" by Forbes.

Founded in 2005 by former AOL Executive and Award Wining Entrepreneur, Kara Goldin, **hint** water has expanded to over 16 delicious flavors and 6 flavors of **hintfizz**®, a line of unsweetened sparkling water. We recently introduced our third product line, **hint kick**™, marrying the same delicious fruit-kissed water with a light touch of caffeine! The leader in flavored essence water, **hint**, and **hintfizz**, can be found in fine grocery and retailers across the United States such as Whole Foods, Andronico's, The Fresh Market, Starbucks and Bristol Farms. **hint**, can also be purchased online at www.drinkhint.com and Amazon.com.

The idea behind **hint** is simple: pure water, nature's original refreshment, accented with natural flavor. No sugar, no diet sweeteners. EVER.

HINT, Inc. is headquartered in San Francisco, California.
www.drinkhint.com

To apply, send cover letter and resume to Alex at alex@drinkhint.com. Please include "NorCal Sales Intern" in the subject line.

We look forward to meeting you.