



## hint® water sales internships New England – Connecticut summer 2017

Application Deadline: Until positions are filled

Position: 2 full time, paid

Timeframe: mid-May through September (flexible)

### What's the job?

hint® water, one of the fastest growing beverage companies in the market, is looking for several dynamic individuals to join our team as full time Sales Interns for the New England region - Connecticut (focus around Fairfield and Hartford) during Summer 2017.

### Who Are You?

- An energetic and positive personality!
- Able to work independently, while being part of a supportive team
- Comfortable with quotas and goals – they're a personal challenge!
- Highly motivated with great customer service skills
- Interested in gaining solid experience in Sales with an exciting, fast-growing company with a uniquely positioned product
- Interested in learning how to build a brand/execute a brand strategy
- Passionate about a healthy lifestyle, nutrition and promoting a product that enables customers to make healthy choices without sacrificing taste
- Have a drivers license and a car

### What Will You Do?

- Develop and qualify leads
- Sell product into new accounts/stores
- Conduct store visits and customer account maintenance
- Prospect via phone and in-person
- Assist with promotional activity
- Prepare and present sales proposals
- Display accountability along with desire for personal growth

## Who are We?

**hint** is a refreshing alternative to sodas, juice and other sweetened drinks and it tastes great! We are on a mission to help the world live a healthy lifestyle, both by offering our all-natural products for consumption, and by supporting other healthy initiatives. Apparently we have struck a chord, and our water is popping up in all sorts of places such as Time Magazine, the Academy Awards, on *Grey's Anatomy* and in the hands of fans such as John Legend, Steven Spielberg and Charlize Theron. **hint** was named one of the "15 Startups You Need to Know for 2015" by Forbes.

Founded in 2005 by former AOL Executive and Award Wining Entrepreneur, Kara Goldin, **hint** water has expanded to over 16 delicious flavors and 6 flavors of **hintfizz**®, a line of unsweetened sparkling water. We recently introduced our third product line, **hint kick**™, marrying the same delicious fruit-kissed water with a light touch of caffeine! The leader in flavored essence water, **hint**, and **hintfizz**, can be found in fine grocery and retailers across the United States such as Whole Foods, Andronico's, The Fresh Market, Starbucks and Bristol Farms. **hint**, can also be purchased online at [www.drinkhint.com](http://www.drinkhint.com) and Amazon.com.

The idea behind **hint** is simple: pure water, nature's original refreshment, accented with natural flavor. No sugar, no diet sweeteners. EVER.

HINT, Inc. is headquartered in San Francisco, California.

[www.drinkhint.com](http://www.drinkhint.com)

To apply, send cover letter and resume to Chris at [chris@drinkhint.com](mailto:chris@drinkhint.com). Please include "NE-CT Sales Intern" in the subject line.

We look forward to meeting you.